

# Craig Erickson

GRC ARCHITECT · INTEGRATION ENGINEER

AI OPERATIONS STRATEGIST

craig-erickson@yo-ai.ai · linkedin.com/in/craigericksongrc

San Francisco Bay Area · contract / FTE / advisory

AGENT CARD · A2A V1.0

Status

● available

skills\_now

12 active

skills\_2027

8 ready

domains

GRC · fintech · AI

encoding

human + agent

clearance

on request

Governance, trust, and security architect with deep expertise in workflow automation, data stewardship, and identity assurance. Built for the current moment — and already operational in what comes next: AI agent orchestration, behavioral influence strategy, and LLMOps. Brings the rare combination of systems thinking, regulatory precision, and human judgment that automated pipelines cannot replace.

## CAPABILITY SIGNAL

|                                  |                                  |                            |                          |                                   |                                    |
|----------------------------------|----------------------------------|----------------------------|--------------------------|-----------------------------------|------------------------------------|
| 12<br>SKILLS IN<br>DEMAND<br>NOW | 8<br>SKILLS<br>RISING<br>2026-27 | 20+<br>YEARS<br>EXPERIENCE | GRC<br>PRIMARY<br>DOMAIN | A2A<br>AGENT-<br>READY<br>PROFILE | dual<br>HUMAN +<br>MACHINE<br>READ |
|----------------------------------|----------------------------------|----------------------------|--------------------------|-----------------------------------|------------------------------------|

## ATS / KEYWORD INDEX

|                      |                     |                         |                         |                     |                        |
|----------------------|---------------------|-------------------------|-------------------------|---------------------|------------------------|
| Data Governance      | Risk Management     | Fraud Detection         | Kafka Event Streaming   | Product Development | Third-Party eDiscovery |
| Configuration Change | Compliance Auditing | Zero Trust Architecture | Metrics & Observability | AdTech Campaigns    | Payment Processing     |
| Workflow Automation  | Anomaly Detection   | Open Telemetry          | AI Operations           | Privacy             | DevSecOps              |

## EMPLOYMENT HISTORY

Craig Erickson's employment history has been documented by 253 data brokers, 8 background check providers, 6 government agencies, and dozens of employers over the past 25+ years.

A chronological record compiled by Craig Erickson can be found in the [Employment History](#) page.

Contracting roles are explicitly documented in a ready-to-submit [Background Check Intake Form](#) to prevent employer-of-record misattribution and fraudulent attestations.

[Lightcast's Skills Taxonomy](#) of 34,000+ real-world skills, tools and job titles ensures that misclassification, poor data quality, or non-productive search terms do not exclude legitimate matches.

|                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Risk Assessment</b> <u>NOW</u><br><br>→ <i>GRC Risk Modeling · FAIR Analysis</i><br><br>Evaluates risk and opportunity scenarios using defined models. Computes likelihood, quantifies impact, and produces structured risk ratings.                                                                | <b>Compliance Validation</b> <u>NOW</u><br><br>→ <i>Regulatory Compliance · Controls Assessment<br/>Compliance Auditing</i><br><br>Evaluates systems and data practices against regulatory, contractual, or internal standards. Identifies gaps and validates controls.                                                                   |
| <b>Governance Controls</b> <u>NOW</u><br><br>→ <i>Data Governance · Access Controls · Zero Trust<br/>Regulatory Controls · Contractual Agreements</i><br><br>Designs and applies constraints that regulate how data, systems, or processes may be accessed or used while enabling business operations. | <b>Data Lineage &amp; Traceability</b> <u>NOW</u><br><br>→ <i>Data Provenance · Digital Supply Chain Traceability<br/>Consent and Authorization · Master Data Management</i><br><br>Traces origin, movement, and transformation of data across systems, vendors, and sub-processors to support GRC decisions.                             |
| <b>Identity Verification &amp; Assurance</b> <u>NOW</u><br><br>→ <i>IAM · Identity Assurance · UEBA<br/>RBAC · SSO · MFA</i><br><br>Confirms entity authenticity using signals, credentials, and behavioral patterns. Applies automated decision-making for assurance levels.                          | <b>Anomaly Detection &amp; Mitigation</b> <u>NOW</u><br><br>→ <i>Fraud Detection · Threat Detection<br/>Statistical Anomaly Analysis</i><br><br>Identifies deviations from expected patterns across data, behavior, or transactions. Classifies anomalies and triggers mitigation actions.                                                |
| <b>Transaction Validation &amp; Routing</b> <u>NOW</u><br><br>→ <i>Payment Processing · Transaction Risk Management ·<br/>Fraud Rules Engineering</i><br><br>Evaluates transactions for accuracy, legitimacy, and compliance. Routes based on risk scoring and defined approval criteria.              | <b>Signal Correlation &amp; Behavioral Analysis</b> <u>NOW</u><br><br>→ <i>Threat Intelligence · UEBA · Analytics<br/>Security · Fraud</i><br><br>Correlates signals from multiple sources to infer intent, identity, or risk. Detects coordinated or hidden behavioral patterns across systems.                                          |
| <b>Event Stream Processing</b> <u>NOW</u><br><br>→ <i>Kafka Event Streaming · Real-Time Event Processing</i><br><br>Processes real-time event streams using distributed messaging. Applies transformations, routing rules, and analytics for observability.                                            | <b>Metrics &amp; Analytics Engineering</b> <u>NOW</u><br><br>→ <i>Analytics Engineering · Event Correlation<br/>KPI Design                      Observability &amp; Dashboards</i><br><br>Defines, computes, and analyzes metrics reflecting system behavior, user activity, or campaign performance. Converts raw signals into insights. |
| <b>Technical Enablement &amp; Adoption</b> <u>NOW</u><br><br>→ <i>Technical Training · Change Management<br/>Enterprise Onboarding</i><br><br>Accelerates adoption of new technologies by designing training, documentation, and support structures for complex enterprise systems.                    | <b>Workflow Automation</b> <u>NOW</u><br><br>→ <i>Business Process Automation · Integration Engineering</i><br><br>Designs and automates multi-step business processes using event-driven logic. State transitions, pub-sub routing, and hydration for long-running orchestrations.                                                       |

AHEAD OF  
MARKET

◆ READY NOW. PEAK DEMAND: 2026-27.

The skills below are projected to reach peak employer demand within the next 12-18 months.  
Craig is already operational in each skill — not planning to learn them but actively practicing them today.

AI Agent & Operator Training

2026-27 ↑

→ AI Operations · LLMOps · Agent Workflow Design

Trains AI agents and their human operators through structured onboarding, capability discovery, and continuous improvement cycles.

Negotiation Engineering

2026-27 ↑

→ Technical Negotiations · Vendor & Standards Negotiation · Partnership Strategy

Conducts structured negotiations across technical, strategic, and multi-party contexts. Aligns competing interests and resolves protocol conflicts.

Distributed Logging & Telemetry

2026-27 ↑

→ Observability Engineering · Distributed Tracing · OpenTelemetry

Designs structured logging and telemetry systems capturing meaningful signals across distributed environments for monitoring and analytics.

Behavioral Influence Strategy

2026-27 ↑

→ Behavior Change Programs · Growth Strategy · Campaign Design

Designs campaigns and interventions that shape user or stakeholder behavior using outcome modeling, incentives, and targeted messaging.

Experiment Design & Outcome Modeling

2026-27 ↑

→ A/B Testing · Experimentation · Predictive Outcome Modeling

Designs controlled experiments and predictive models to evaluate interventions. Measures outcomes, refines strategies, and validates assumptions.

Stakeholder Impact Analysis

2026-27 ↑

→ Impact Assessment · Policy Impact Analysis · Stakeholder Mapping

Evaluates how decisions, processes, or campaigns affect different stakeholder groups. Identifies benefits, harms, and tradeoffs to guide interventions.

eDiscovery of Technical Assets

2026-27 ↑

→ Technical Asset Discovery · IP Audit · Shadow IT Discovery

Identifies, collects, and analyzes technical assets, IP, and system artifacts to support risk assessments, lineage tracing, and governance.

Eligibility & Incentive Determination

2026-27 ↑

→ Rewards & Loyalty Decisioning · Offer Eligibility Logic · Incentive Rules Engine

Evaluates criteria to determine whether an entity qualifies for a reward, benefit, or purchasing incentive using automated decision-making.